

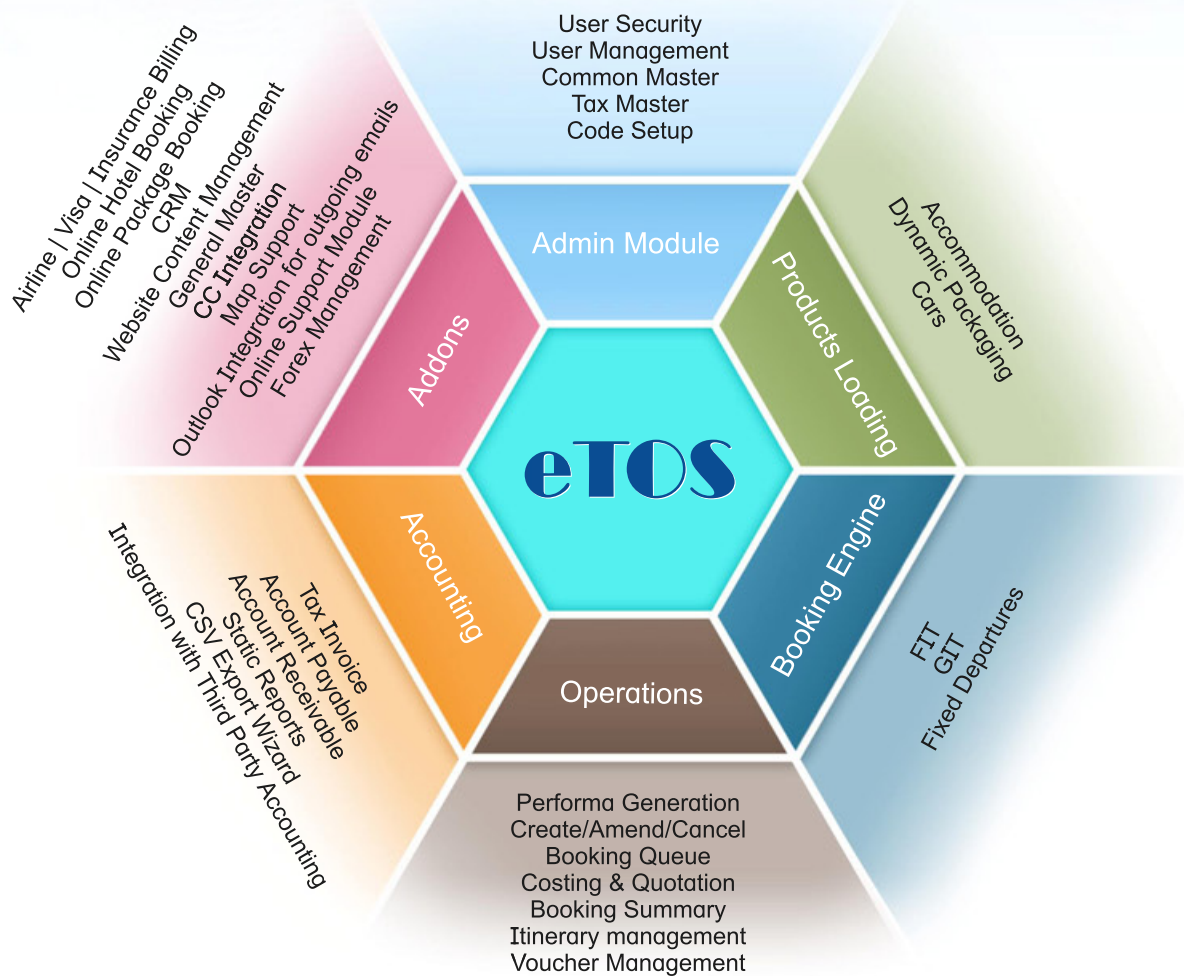
eTOS Solution Offering

eTOS is a powerful browser based software package tailored for tour operators of all sizes covering all aspects of the Inbound and Outbound tour operating business. The objective of **eTOS** is to provide full range of functions necessary for efficient, high-quality, and profitable operations, from product planning through sales activities and accounting, to post-sale analysis.

eTOS is made up of fully integrated module with extensive operational system with full Planning, Pricing, Costing, Quotations & Sales functionality with set of controls for operational & operational accounting activities, analysis & real time reporting.

eTOS Business Benefits

- Completely Web Based
- Employees from different locations can be a part of the system
- Improved customer satisfaction with reduced TAT
- Improve Employees v/s Turnover ratio
- Better negotiation power with customers and suppliers
- Currently integrated with Tally can be integrated with your choice of Accounting Application
- Connects to different points of sales like company's website
- Multi Currency



Technical Summary

- Support Over 500+ on current users
- Highly Customisable
- Developed .Net Framework
- MVC Architecture
- Easy to Understand Interface
- Support Major Browser

eTOS Modules: For Inbound / Domestic & Outbound

- System Administration & Security Module
- Master Data / Contract Management / Package Management
- Operation Module
- Operations Accounting Module
- Online Web Interface for online Hotel Booking & Package Booking
- Online Payment Gateway Integration
- Integration with Accounting Application
- External Mass Email Application with upload / download MS Excel Facility
- Integrated cruise (Land Handling Excursion) Module (Add on)
- Online Support Desk System (Add on)
- Airline, Visa & Insurance Billing System (Add on)
- Reporting & MIS

The screenshot displays the eTOS web interface in Internet Explorer. The main content area is divided into three sections: Hotel Information, Transportation Information, and Meals Information. Each section contains a table of data with various columns for details like dates, rates, and status.

Hotel Information													
Hotel	City	Date	Room Type	MR1	MR2	Term	Child W/O Bed	Extra Bed	Weight	Booking Type	Meal Plan	View	Status
Centaur Lake View	Srinagar	18/03/2011	Standard Room	1	2	NA	NA	NA	1	2	PSPL	Breakfast, Breakfast	Not Lit
Golf Clubhouse	Gulmarg	21/03/2011	Standard Room	1	2	NA	NA	NA	1	1	PSPL	Breakfast	Request Sent
Brown Palace Hotel	Pahalgam	21/03/2011	Standard Room	1	2	NA	NA	NA	1	2	PSPL	BP, EP	Confirmed

Transportation Information										
Vehicle Provider	Vehicle Name	Date	Nature of Activity	No of Days	Status	Request	Confirmed On	Confirmed By	Members	
Freedom Holidays Pvt. Ltd.	Innova	18/03/2011	Excursion - 7 Days Srinagar Baramulla Gulmarg Pahalgam Excursion	7	Confirmed		18/03/2011		Puritech Solutions	

Meals Information (For 4 Pax)									
Restaurant Name	Supplier	Activity	Date	Request Sent	Confirmed On	Confirmed By	Members		
Friends Points	Srinagar	Lunch	18/03/2011						
Rozy Restaurant	Pahalgam	Lunch	24/03/2011	Confirmed			6		

The screenshot displays the eTOS web interface showing a Profit and Loss Statement for a trip. The statement is organized into several sections: Client Information, Expense Summary (Hotel, Transport, Supplements), Currency, and a detailed Invoice Summary.

Profit and Loss Statement			
Name of PAX/ Group	Mr Kamal and Family	No of PAX	6
Client File No.	PSIPLN/IB/10-11/1013	Nationality	SRI LANKAN
Arrival Date	18/03/2011	Departure Date	24/03/2011
Principal Agent	Charming Asia Tours		

Supplier	PAX	SNGL	DBL	Child W Bed	Child W/O Bed	Extra	As per CostSheet	Cost TO P & L
Brown Palace Hotel	6	1	2	NA	NA	1	14760	14000.00
Centaur Lake View	6	1	2	NA	NA	1	38340	38000.00
Golf Clubhouse	6	1	2	NA	NA	1	16344	16300.00
Total Hotel Expenses							69444.00	68300.00

Supplier	Vehicle Name	As per CostSheet	Cost TO P & L
Freedom Holidays Pvt. Ltd.	Innova	56224.00	56200.00
Total Transport Expenses		56224.00	56200.00

Supplements	As per CostSheet	Cost TO P & L	
01 SGL Room at Golf Clubhouse	4500.00	4500.00	
Airfare Cost	63000.00	60000.00	
Water Charges	225.00	220.00	
Friends Points	3000.00	2500.00	
Rozy Restaurant	2250.00	2200.00	
Additional Attractions / Activities - Horse Riding to Kashmir Valley Point - Pahalgam	5400.00	5000.00	
Entrance Fees - Day Visit to Gulmarg - Srinagar	0.00	0.00	
Entrance Fees - Mamaleshwara, Tulian Lake - Pahalgam	60.00	50.00	
Entrance Fees (On Direct) - Chandanwari, Saffron Fields - Pahalgam	0.00	0.00	
Entrance Fees (On Direct) - Dal Lake, Shankaracharya Temple - Srinagar	0.00	0.00	
Entrance Fees (On Direct) - Gondola, Golf Course - Gulmarg	0.00	0.00	
Guide Charges - Srinagar	4400.00	4400.00	
Total Supplements Expenses		82835.00	78870.00

Currency		INR									
	Invoice No.	Gross Invoice Value	S.Tax	Net Invoice	ROE	Value in INR	Hotel Exp.	Transport Exp.	Other Exp.	Total Exp.	Profit/Loss
Land Arrangement	PSIPLN/IB/10-11/1009	183125.00	4479.69	178645.31	1.00	178645.31	68300.00	56200.00	18870.00	143370.00	35275.31
Airline	PSIPLN/IB/10-11/1010	63000.00	0.00	63000.00	1.00	63000.00	-	-	-	60000.00	3000.00
Total Profit & Loss		246125.00	4479.69	241645.31		241645.31					38275.31
Margins against Turnover							38.23(%)	31.46(%)	10.56(%)		15.84(%)